

Cities Household Necessities Spending Index

June 2022

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Scope Key findings Key findings

OVERVIEW

San Francisco boasts the highest spending on necessities

Indian cities are home to some of the lowest absolute spending on necessities High necessity spending in affluent cities cushioned by higher average disposable incomes Food dominates spending in poorer cities while housing costs are higher in wealthier cities Necessity spending growth can outstrip income growth leading to a lower standards of living Tbilisi to continue moving up the ranking, thanks to rising incomes

INFLATION AND SPENDING

Inflation growth undermines consumer spending power

Rising inflation puts the greatest risk on cities with a high share of spending on necessities Conservative spending to hit business revenues as consumers become more frugal in 2022 Government intervention is needed to protect the least well-off households British Columbia's 1.5% rent cap helps mitigate inflationary pressures Austin to join at least 28 US cities providing financial assistance to low-income households

BUSINESS IMPLICATIONS

Household spending patterns can offer insights into which industries to target in cities Discount supermarkets can target cities with a high share of expenditure on food Discount chain Lidl penetrates the Baltic market to increase competition Businesses can adopt regional pricing to drive profits and provide fairer consumer costs Affordable housing an opportunity in expensive cities Real estate developer Common banks on co-living spaces to provide affordable homes Cities Household Necessities Spending Index can assist in calculating remuneration packages Big tech firms warn staff that pay may be linked to cost of living by location Key insights in brief

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METHODOLOGY

How the Cities Necessities Spending Index is calculated

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