

Dairy Products and Alternatives in Slovenia

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KEY DATA FINDINGS

2023 DEVELOPMENTS

Volume sales of milk formula contract due to declining birth rate and stronger promotion of breastfeeding

Powder special baby milk formula benefits from rising incidences of allergies among babies

Podravka doo retains the outright lead in baby food thanks to the popularity of its Lino brand

PROSPECTS AND OPPORTUNITIES

Forecast period growth of prepared baby food as busy parents embrace its convenience

Strong growth of organic references likely although this trend has the potential to be hampered by ongoing economic uncertainty One-off meals in tube packages appeal to parents as they are convenient for on the go and easy for babies to consume

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PROSPECTS AND OPPORTUNITIES

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KEY DATA FINDINGS

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Lactalis Group leads in cheese thanks to the popularity of its Jošt and Mu brands

Small local grocers enjoys rapid growth as consumers continue to buy local, while participants at farmers markets join forces and tour the country

PROSPECTS AND OPPORTUNITIES

Cheese remains a staple in Slovenia with soft cheese benefiting from consumer switches from salty and sweet snacks when seeking a healthier snack Development in the flavour trend as consumer tastes become more sophisticated

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KEY DATA FINDINGS

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Ongoing appreciation of local producers and their products that initially took root during the height of the pandemic

Soaring unit prices boost demand for private label as consumers seek to economise on daily essentials

PROSPECTS AND OPPORTUNITIES

Growing awareness of the healthy attributes of goat milk boost consumer demand, especially for products of local players

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PROSPECTS AND OPPORTUNITIES

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Chilled and shelf stable desserts enjoys rapid growth thanks to consumer drive for convenience and innovative new flavour launches

Players from the snacks industry enter chilled desserts and boost the competition by leveraging on the popularity of their existing snacks brands

PROSPECTS AND OPPORTUNITIES

New launches feature functionality in the form of added vitamins and minerals

Growing share of discounters in other dairy over the forecast period due to low prices and the further development of the channel

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KEY DATA FINDINGS

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The Alpro brand from Danone remains in the lead while private label benefits from lower prices

Retail e-commerce and discounters register significant forecast period growth in plant-based dairy due to their wider ranges and lower prices than supermarkets

PROSPECTS AND OPPORTUNITIES

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